## **Course Outline**

## (A SIDC CPE approved course)

Title : The Legend of Huawei and Xiaomi

Date : 12th September 2019

Venue Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL

CPE : 10 Points

Speaker: Dr Ch'ng Huck Khoon

## **Objectives**

- 1. Describe how Ren Zhenfei transforming Huawei become global telecommunications equipment manufacturer leader;
- 2. Describe Xiaomi business model and recent performance; and
- 3. Identify ideas and successful approaches that have been used with successful results in Huawei and Xiaomi, expend and adapt in his/ her organisation

Time	Descriptions
9:00-10:30	Huawei and Ren Zhengfei (Founder)
	- About Ren Zhengfei- History: early years, foreign expansion, investment and partnerships, resent performance
	- Corporate Affairs: Leadership and Ownership
	- Fund raising
	- Products and services
	- Largest telecommunications equipment manufacturer in the world
	- Ranked in 72nd place on the Fortune Global 500
10 : 30 - 10 : 45	Coffee Break
10:45-13:00	Huawei's Efficient Working Method
	- "SMART" approach
	- "80/20" time management strategy
	- Effective team work
	- Communicate and coordination
	- Ingenuity
	- Principle of innovation
	- Discussion: Expand Huawei's efficient working methods and adapt successful in your organisation
13:00-14:00	Lunch Break
14 : 00 - 15 : 45	Xiaomi and Lei Jun (Founder)
	- About Lei Jun
	- From smartphone manufacturer to Internet of Things (IoT) Company
	- Products and services
	- China largest smartphone company
	- Recent performance
	- Fund Raising and IPO in the Hong Kong Stock Exchange
15 : 45 - 16 : 00	Coffee Break
16:00 - 18:30	Xiaomi's Culture and Ecological Chain
	- Why Internet of Things?
	- Bamboo forest effect
	- Thinking while running
	- "Ant market" approach
	- 80%'s 80% principle
	- Maximize rationality
	- Product quality
	- Discussion: Expand Xiaomi's Culture and Ecological Chain approaches and adapt successful in your organisation

## TRAINING COURSE REGISTRATION FORM

COURSE TITLE	The Logand of Huawai and Viaomi		
COURSE DATE	The Legend of Huawei and Xiaomi 12th September 2019		
VENUE			
REGISTRATION	Moffett Training Centre, E-3-2 , Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya 8.30AM - 9.00AM		
TIME	9.00AM - 5.30PM		
FEES	RM 395 for Banker, member of professional associations [early bird by 12 Aug. 2019]		
TELS			
	RM 445 for Banker, member of professional associations		
	RM 515 for Public [early bird by 12 Aug. 2019)]		
	RM 585 for Public Fees are inclusive of coffee breaks, lunch, program materials and a Certificate of Attendance		
SIDC CPE Points			
Instructions	<b>10 (Ten)</b> Complete this form and fax to 03-76104234 or email to cpeseminar@chkconsultancy.com.my		
Payment Details	1. Cheque made payable to "CHK CONSULTANCY SDN BHD".		
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	2. CHK Consultancy Sdn Bhd only recognizes either payment or Letter of Undertaking and this form		
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	3. CHK Consultancy Sdn Bhd implements a non-refund policy. Transfer to another program date		
	incurs a 20% transfer fee and must be within 1 month from the effected month. However,		
	we allow a replacement participant with no additional charge.		
	4. Cancellation made within 7 calendar days before the event date will incur a fee of 50% of the		
	program fee.		
	5. Payment made any time AFTER the program date will result in an additional collection fee		
	amounting to 15% of the original invoiced amount.		
	6. Registration is on a first-come-first-served basic. Walk-in participant/s will be admitted on the		
	basic of space availability.		
	7. DISCLAIMER : CHK Consultancy Sdn Bhd reserves the right to change the venue, alter the		
	speaker(s) without further notice, reserves the right to cancel/postpone this program.		
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		last update 19 Jan 2015	